# aem<sup>®</sup> Technical Assistance

Working in partnership with clients, the AEM TA team develops tools, resources and processes that are leveraged by clients to improve practice and achieve better results.

### **OUR APPROACH**

#### **LISTEN FIRST**

We meet people where they are and value their prior knowledge. We don't rush ahead as the experts.

#### OFFER EXCEPTIONAL EXPERIENCE AND CONTENT

We invest in people who have deep knowledge and skills in a wide variety of content areas and a genuine care for people.

#### USE STRONG PROJECT MANAGEMENT PRACTICES

We take a customized approach to project scoping and management to address evolving priorities and needs and ensure the work is sustainable.

#### COMMIT TO PARTNERSHIP AND COORDINATION

We build bridges within and between organizations. With the client's needs in mind, we leverage experts and centers doing relevant work.

[AEM and its partners] made sure every state was respectfully asked what help they needed and then provided that technical assistance in a creative and effective way.

We were fortunate to get some of our country's best experts...I think the results speak for themselves.

**DEPUTY ASSISTANT SECRETARY** Department of Education



## **KEY AREAS OF FOCUS**

- STRENGTHENING policies, practices, and systems to support educator talent management
- EMPOWERING leaders of educational ecosystems to achieve successful outcomes
- SUPPORTING clients' management and use of data to inform practice

## **OUR EXPERIENCE**

- 15 YEARS of TA experience supporting 27 federal program offices, 60 states and territories, 17,000+ districts, thousands of schools, and over 240 grantees
- 2,000+ needs assessments conducted and TA plans developed
- 1,000+ universal, targeted, and tailored TA opportunities provided
- ~40 STAFF averaging 10+ years of experience, residing in ~20 states with deep experience working at SEAs, LEAs, and IHEs
- 20+ TEMPLATES AND PROCESSES for conducting needs assessments, developing actionable TA plans, delivering high-quality TA, and evaluating delivery of services

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